

GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address for GSA Advantage! is: www.GSAAdvantage.gov.

Multiple Award Schedule

**FSC Group, Part, and Section or Standard Industrial Group: Professional Services,
Scientific Management and Solutions**
**FSC Class(es)/Product code(s) and/or Service Codes (as applicable): T006, R705,
R414, R499, D304, R408, V122, R425, R701, R708, R422, R704, U006**

Contract Number: GS-00F-206CA

*For more information on ordering from Federal Supply Schedules click on the FSS
Schedules button at fss.gsa.gov.*

Contract Period: July 14, 2015 – July 13, 2025

BARBARICUM LLC

Address: 1714 N Street, NW Washington, DC 20036-2907

Phone Number: 202-393-0873

Fax Number: 202-999-4490

Web Site: <http://www.barbaricum.com>

Contact for contract administration: David K. Harnsberry

Email: david.harnsberry@barbaricum.com

Business size: Other than Small

Price list is current as of Modification # PS-0027, effective July 10, 2020

CUSTOMER INFORMATION

1a. Table of awarded Special Item Numbers (SINs):

<u>SIN #</u>	<u>SIN Title</u>
512110	Video/Film Production
541219	Budget and Financial Management Services
541330ENG	Engineering Services
541380	Testing Laboratory Services
541420	Engineering System Design and Integration Services
541511	Web Based Marketing
541611	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
541613	Marketing Consulting Services
541614SVC	Supply and Value Chain Management
541715	Engineering Research and Development and Strategic Planning
541810	Advertising Services
541820	Public Relations Services
541910	Marketing Research and Analysis
611430	Professional and Management Development Training
611512	Flight Training
OLM	Order Level Materials

1b. Identification of the lowest priced service for each special item number awarded in the contract.

All sins – Consultant 11 \$57.13 / Consultant 12 \$66.50

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

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2. Maximum order:

<u>SIN#</u>	<u>MAXIMUM ORDER</u>
512110	\$1,000,000
541219	\$1,000,000
541330ENG	\$1,000,000
541380	\$250,000

541420	\$1,000,000
541511	\$1,000,000
541611	\$1,000,000
541613	\$1,000,000
541614SVC	\$1,000,000
541715	\$1,000,000
541810	\$1,000,000
541820	\$1,000,000
541910	\$1,000,000
611430	\$1,000,000
611512	\$1,000,000
OLM	\$250,000

3. Minimum order: \$100
4. Geographic coverage (delivery area): CONUS & OCONUS
5. Point(s) of production: Washington, D.C.
6. Discount from list prices or statement of net price: Prices shown herein are GSA net prices, discount deducted.
7. Quantity discounts:
Sin 541810, 541820, 541511, 541910, 512110, 541613 - 0.5% on orders \$500,000
Sin 541219, 541611, 541715, 541330ENG, 541420, 541380, 611430, 611512 and 541614SVC - 2% on all single orders exceeding \$500,000 and 3% discount on all single orders exceeding \$750,00
8. Prompt payment terms: Net 30 Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Accepted
10. Foreign items: None
- 11a. Time of delivery: As specified on task order.
- 11b. Expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery: Contact Contractor
- 11d. Urgent requirements: Contact Contractor
12. F.O.B. point(s): Destination
- 13a. Ordering address(es):
1714 N St. NW, Washington, DC 20036-2907

- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Payment address:
1714 N St. NW, Washington, DC 20036-2907
- 15. Warranty provision: SCW
- 16. Export packing charges: N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair: N/A
- 19. Terms and conditions of installation: N/A
- 20. Terms and conditions of repair parts: N/A
- 20a. Terms and conditions for any other services: N/A
- 21. List of service and distribution points: N/A
- 22. List of participating dealers: N/A
- 23. Preventative maintenance: N/A
- 24a. Special attributes such as environmental attributes: N/A
- 24b. Section 508 compliance: N/A
- 25. Data Universal Number System (DUNS) number: 827620308
- 26. Notification regarding registration in the System for Award Management (SAM) database.
Registered, CAGE Code 55EW9

The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract

GSA Federal Supply Schedule Price List

<i>Labor Category</i>	<i>Government Hourly Rates (Inclusive of IFF) Personnel with Clearance</i>	<i>Government Hourly Rates (Inclusive of IFF) Personnel without Clearance</i>
Consultant 23, Senior Executive	\$238.56	\$233.69
Consultant 22, Subject Matter Expert III	\$171.43	\$167.34
Consultant 21, Subject Matter Expert II	\$156.88	\$153.68
Consultant 19, Senior Program Manager II	\$135.36	\$134.66
Consultant 18, Senior Program Manager I	\$120.77	\$118.20
Consultant 17, Senior Project Manager II	\$116.64	\$114.26
Consultant 16, Senior Project Manager 1	\$108.82	\$106.60
Consultant 15, Project Manager II	\$99.44	\$97.41
Consultant 14, Project Manager I	\$85.73	\$84.28
Consultant 13, Program Support Specialist II	\$71.87	\$70.41
Consultant 12, Program Support Specialist I	\$68.97	\$67.56
Consultant 11, Junior Analyst	\$58.32	\$57.13

Notice

Rates are adjusted for overseas duty
in accordance with the Department of State Office of Allowances per
country. (http://aoprals.state.gov/Web920/location.asp?menu_id=95)

Consultant 23, Senior Executive

Duties/Responsibilities:

- Provides management and policy analysis support and assists in analysis of alternative courses of action for directing and controlling program functions
- Performs independent research on agency requirements, communications and management information systems in order to provide options for developing organizational and procedural strategies for implementing new programs/business functions and processes
- Provides expert strategic guidance and direction on key project tasks
- Serves as technical resource for client and project staff
- Participates in key face to face meetings with clients, including project findings and strategic recommendations
- Engages client on strategic and complex issues
- Supplies knowledge of systems management and business process improvement from a business viewpoint

Experience: Minimum of six (6) years experience in complex programs with multi-project focus, including supervisory or management experience. Specific experience areas include business process improvement for control of budget, schedule, work standards, task execution and personnel management and supervision related to the customer's requirements.

Education: PhD degree in a relevant field from an accredited college or university

As alternatives, a Master's degree with two additional years work experience (total of eight (8) years), a Bachelor's degree with four additional years of work experience (total of ten (10) years), or a high school diploma with eight additional years of work experience (total of fourteen (14) years) may be substituted for the PhD degree.

Consultant 22, Subject Matter Expert III

Duties/Responsibilities:

- Provides lead specialty strategic guidance and direction on specific projects involving multiple tasks, timelines and deliverables
- Develops alternative technical concepts and operational capabilities for consideration
- Delineates pros and cons, and implications of solutions to position executive management to select the optimal course of action
- Provides technical support in one or more specific areas associated with project execution
- Engages clients on strategic and complex issues to enhance team building, communication, interpersonal relations, and decision making leading to improved organizational efficiency

Experience: Minimum of six (6) years experience in highly complex and critical efforts on major programs/projects. Specific experience areas include cost management, schedule management, work standards, task

execution and personnel management.

Education: PhD degree in a relevant field from an accredited college or university

As alternatives, a Master's degree with two additional years work experience (total of eight (8) years), a Bachelor's degree with four additional years of work experience (total of ten (10) years), or a high school diploma with eight additional years of work experience (total of fourteen (14) years) may be substituted for the PhD degree.

Consultant 21, Subject Matter Expert II

Duties/Responsibilities:

- Provides advice on multiple aspects of planning and program integration related to business process improvement
- Guides analysis of alternative courses of action for planning, organizing, staffing and controlling program functions
- Creates strategic and implementation plans using knowledge of specific agency mission, goals and objectives
- Serves as the primary liaison with client senior executives
- Participates in and attends key face to face meetings with clients, including project updates and planning sessions
- Leads working groups and administers cost management, work standards, schedule, supervision and policy management

Experience: Minimum of five (5) years experience in complex projects

Education: PhD degree in a relevant field from an accredited college or university

As alternatives, a Master's degree with two additional years of work experience (total 7 years), a Bachelor's degree with four additional years of work experience (total of 9 years) or a high school diploma with eight additional years of work experience (total of thirteen (13) years) may be substituted for the PhD degree.

Consultant 19, Senior Program Manager II

Duties/Responsibilities:

- Provides leadership as program manager on multiple complex projects in one or more aspects of program integration related to business process improvement.
- Assists with the design of project implementation plans
- Works with group members to enhance team building, interpersonal relations and decision-making
- Offers support for task teams engaged in quality assurance and process improvement projects
- Provides executive management with status of projects in process
- Participates in communication efforts with clients on a regular basis

Experience: Minimum of four (4) years experience in complex projects

Education: PhD degree in a relevant field from an accredited college or university

As alternatives, a Master's degree with two additional years of work experience (total of six (6) years), a Bachelor's

degree with four additional years of work experience (total of eight (8) years) or a high school diploma with eight years of work experience (total of twelve (12) years) may be substituted for the PhD degree.

Consultant 18, Senior Program Manager I

Duties/Responsibilities:

- Serves as program manager for multiple complex projects
- Provides technical support in one or more key areas of project execution
- Offers support for task teams engaged in quality assurance and process improvement projects
- Ensures liaison with client managers and senior staff

Experience: Minimum of four (4) years experience in complex projects

Education: PhD degree in a relevant field from an accredited college or university

As alternatives, a Master's degree with two additional years of work experience (total of (6) years), a Bachelor's degree with four additional years of work experience (total of (8) years) or a high school diploma with eight years of work experience (total of (12) years) may be substituted for the PhD degree.

Consultant 17, Senior Project Manager II

Duties/Responsibilities:

- May serve as project manager on projects of significant complexity
- Serves as a member of the project implementation consulting team
- Provides business support in one or more areas associated with project execution
- Provides liaison between management and lower level managers
- Provides management to ensure performance targets are met
- Assists with quality control of work produced through reviews of all production materials prior to authorization of material being forwarded for final review

Experience: Minimum of three (3) years experience in complex projects

Education: PhD degree in a relevant field from an accredited college or university

As alternatives, a Master's degree with two additional years of work experience (total of five (5) years), a Bachelor's degree with four years of work experience (total of seven (7) years) or a high school diploma with eight years of work experience (total of eleven (11) years) may be substituted for the PhD degree.

Consultant 16, Senior Project Manager I

Duties/Responsibilities:

- May serve as project manager on projects of significant complexity
- Serves as principal liaison with customer on technical matters for process improvement implementation
- Provides technical support in one or more areas of process improvement
- Ensures liaison with client managers and senior staff

Experience: Minimum of three (3) years experience in complex projects

Education: Master's degree in a relevant field from an accredited college or university

As alternatives, a Bachelor's degree with four additional years of work experience (total of seven (7) years) or a high school diploma with eight additional years of work experience (total of eleven (11) years) may be substituted for the master's degree.

Consultant 15, Project Manager II

Duties/Responsibilities:

- May serve as senior project manager on projects of intermediate complexity
- Manages the implementation of individual project strategies
- Participates in and attends meetings with clients, including specific project updates and planning sessions, if necessary
- Participates in communication efforts with project clients on a regular basis
- Ensures that all work produced is technically correct

Experience: Minimum of three (3) years experience in intermediately complex projects

Education: Master's degree from an accredited college or university

As alternatives, a Bachelor's degree with four additional years of work experience (total of seven (7) years) or a high school diploma with eight years of work experience (total of eleven (11) years) may be substituted for the master's degree.

Consultant 14, Project Manager I

Duties/Responsibilities:

- May serve as senior project manager on projects of moderate complexity
- Manages the implementation of individual project strategic improvements
- Participates in and attends meetings with clients, including specific project updates and planning sessions, if necessary
- Serves as liaison between project team members and program managers
- Tracks performance and develops progress reports

Experience: Minimum of two (2) years experience in moderately complex projects

Education: Bachelor's degree from an accredited college or university

As an alternative, a high school diploma with eight additional years of work experience (total of ten (10) years) may be substituted for the bachelor's degree.

Consultant 13, Program Support Specialist II

Duties/Responsibilities:

- Oversees the project accomplishment of one or more tasks on a project of moderate complexity
- Compiles data and resource information to facilitate team development of strategic goals, objectives and performance measures
- Utilizes knowledge of different techniques for display and representation of data for the analysis process conducted by team members
- Participates in and attends meetings with project leadership to provide project updates as required
- Assists in the development of charts or graphs to monitor progress of business improvement efforts

Experience: Minimum of eighteen months experience in moderately complex projects

Education: Bachelor's degree from an accredited college or university

As an alternative, a high school diploma with eight additional years work experience (total of ten (10) years) may be substituted for the bachelor's degree.

Consultant 12, Program Support Specialist I**Duties/Responsibilities:**

- Collects data from internal and/or external sources related to a project
- Obtains source materials from customer
- Works on summarizing collected data to provide preliminary analysis
- Develops charts or graphs as may be required

Experience: Minimum of one (1) year experience in moderately complex projects

Education: Bachelor's degree from an accredited college or university

As an alternative, a high school diploma with six additional years of work experience (total of seven (7) years) may be substituted for the bachelor's degree.

Consultant 11, Junior Analyst**Duties/Responsibilities:**

- Supports program specialist in data collection from internal and/or external sources related to a project
- Assists in summarizing collected data to provide preliminary analysis
- Assists in development of charts or graphs that may be required
- Conducts other activities in support of project objectives, as required
- Works closely with senior members of the project team

Experience: Entry level position no required experience

Education: Bachelor's degree from an accredited college or university

As an alternative, a high school diploma with eight years of work experience may be substituted for the bachelor's degree.